# EVOLUTION OF THE INTERNATIONAL RAILWAY MARKET: CHALLENGES AND OBJECTIVES OF CONTRACT LAW AND ORGANISATION OF EFFICIENT RAILWAY TRAFFIC



#### THE CIT

- 130 railway undertakings and maritime companies as full members
- 7 associated members
- Association under Swiss law with legal personality



#### **Objectives:**

- 1. Implementation of the COTIF and European law that has an impact on transport law
- 2. Standardisation of the contractual relationship between carriers and between carriers and their customers for passenger and freight traffic
- 3. Representation of its members' interests vis-à-vis the authorities and other organisations



#### **MARKET OPENING IN RAIL TRANSPORT**

- The COTIF 99 was developed in the 1990s
- Full market opening
  - freight 2007
  - cross border passenger 2010
  - national passenger 2020



uk.reuters.com





## SINCE THE COTIF 99, THREE MAJOR TRENDS HAVE BEEN IDENTIFIED

1. Digitalisation

2. Increasing Competition

3. Door to Door - traffic







Source: irishtimes.com File photograph: Reuters



#### **DIGITALISATION**

 Is the requirement of functional equivalence still up to date?

What about the judicial recognition?

What about customs in freight?



Source: globalrailwayreview.com



#### **INCREASING COMPETITION**

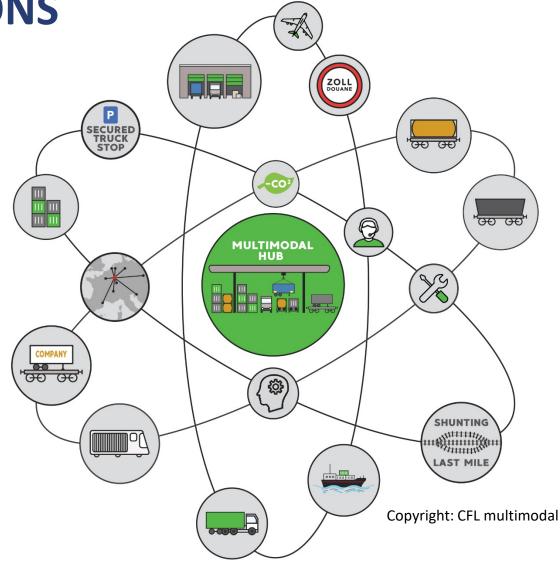
- According to COTIF the RU is responsible for all disruptions regarding the handling of a transport contract
- Is this solution still justified in view of the many actors with different commercial interests?
- Fair system of recourse adapted to the financial risks of companies, provided with coherent economic incentives is needed



Source: irishtimes.com File photograph: Reuters

**DOOR TO DOOR SOLUTIONS** 

- Passenger and logisticians want door-to-door solutions
- COTIF has a good approach with regard to articles
  1§3 CIM and 1§4
  CIV which should be developed



#### **COTIF HAS PROVED ITS WORTH**

 COTIF is a proven and high-quality framework for rail transport contracts

 The modern, forward-looking legal framework should be further developed and adapted to new needs and challenges



### **THANK YOU**

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